

# ASK THE RIGHT QUESTIONS & FIND BRILLIANT SOLUTIONS

The quality of the answers we get depend on the quality of the questions we ask.

Whatever problems you have in your business remain unsolved NOT because you're doing it wrong and NOT because there's something wrong with you. It's ONLY because you haven't yet tapped into the wisdom within you that has the answers you're looking for.

This exercise helps you recognize questions you're asking that are keeping you stuck and learning how to craft better questions.

Finding better questions is not about getting more knowledge. It's about discovering the wisdom that is already within you.

If this exercise does not yield results the first time around, keep trying different questions until they lead you to the solutions you're seeking.

WHAT ARE THE TOP THREE PROBLEMS IN YOUR BUSINESS THAT YOU HAVEN'T YET SOLVED?

- 1.
- 2.
- 3.

FOR EACH OF THESE PROBLEMS, LIST THE QUESTIONS YOU'VE BEEN ASKING. NEXT TO THE QUESTION, LIST THE ANSWER YOU'VE BEEN FOCUSING ON THE MOST:

PROBLEM #1

QUESTION:

ANSWER:

QUESTION:

ANSWER:

QUESTION:

ANSWER:

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## PROBLEM #2

QUESTION:

ANSWER:

QUESTION:

ANSWER:

QUESTION:

ANSWER:

## PROBLEM #3

QUESTION:

ANSWER:

QUESTION:

ANSWER:

QUESTION:

ANSWER:

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FOR EACH PROBLEM, BRAINSTORM NEW QUESTIONS THAT YOU CAN ASK TO GET BETTER SOLUTIONS. THEN ANSWER EACH OF THE NEW QUESTIONS YOU BRAINSTORM.

PROBLEM #1

NEW QUESTION:

NEW ANSWER:

NEW QUESTION:

NEW ANSWER:

NEW QUESTION:

NEW ANSWER:

PROBLEM #2

NEW QUESTION:

NEW ANSWER:

NEW QUESTION:

NEW ANSWER:

NEW QUESTION:

NEW ANSWER:

PROBLEM #3

NEW QUESTION:

NEW ANSWER:

NEW QUESTION:

NEW ANSWER:

NEW QUESTION:

NEW ANSWER: